RAIPUR HYDRAULICS

PRIVATE LIMITED

BUILD YOUR OWN INDEPENDENT BUSINESS

HYDRAULIC HOSE BUSINESS SETUP

We help you set up. You own and run the business.

Machinery. Opening stock. Three-day training.
Practical guidance on costing, pricing and margins.



Representative equipment visual

3 DAYS

PRACTICAL TRAINING

YOUR BUSINESS

YOUR OPERATIONS

RHPL GUIDANCE

COSTING + SUPPORT

Independent setup support. Equipment and commercial scope are defined in the final offer.

01 / EQUIPMENT + STOCK + GUIDANCE

Equipped for your local market.

A practical setup planned around the customers and applications you intend to serve.



01

Crimping machine + dies

Selected equipment and dies for the agreed hose assembly work scope.

02

Hose cutting machine

Cutting equipment matched to the intended hose range and preparation process.

03

Opening hose + fitting stock

An item-wise stock mix planned around local equipment, sizes and connections.

04

Training + practical guidance

Three days at RHPL, with costing, margin calculation and replenishment guidance.

CONFIRM THE ITEM-WISE SCOPE

Machine models, dies, tools, stock quantities and inspection/testing arrangements are recorded in the final supply schedule. Testing equipment and every workshop tool are not automatically included.

Premises, utilities, staffing and working capital are planned separately by the business owner.

02 / LEARN AT RHPL, RAIPUR

Three days. A practical start.

Approximately 2-3 hours of hands-on sessions daily, for the selected setup and applications.



DAY 01

Identify and prepare

Hose and fitting identification, intended applications, safe handling, compatible systems and clean preparation.

DAY 02

Measure, cut and crimp

Length and end orientation, cutting, selected dies and supervised crimping using current manufacturer instructions.

DAY 03

Inspect, cost and plan

Inspection and records, job-cost calculation, markup versus margin, quotation practice and stock replenishment.

Dates and participants are agreed before travel. Further supervised practice may be needed. Training does not certify the owner/operator or approve later assemblies; no training or appointment certificate is issued.

03 / A CLEAR WORKING ARRANGEMENT

Your business. RHPL guidance.

You own the unit and operate it under your own business name.

RHPL PROVIDES

Setup supply

Agreed machinery, dies and opening stock.

Practical training

Three days at the RHPL factory in Raipur.

Costing and margin guidance

Job costing, pricing methods and scenario review.

Technical and stock guidance

Identification, replenishment and agreed support.

YOU MANAGE

Premises and people

Workspace, utilities, operator and staff.

Sales and customer service

Local outreach, quotations and customer relationships.

Daily operations and quality

Assembly work, inspection, records and service commitments.

Finance and collections

Working capital, expenses, invoicing and receivables.

LOCAL MARKET PLANNING

Review nearby equipment owners, contractors, repair workshops and industrial users. RHPL can guide the approach and stock planning; you build and manage your customer relationships.

An independent unit under your own identity

This is not an RHPL dealership, distributorship, franchise, agency or branch. No exclusive territory or appointment is issued. Use your own business name and credentials; RHPL branding, customer records and certifications do not transfer to your unit. Orders, sales and income are not guaranteed.

04 / UNDERSTAND EACH JOB BEFORE QUOTING

Price with a clear calculation.

RHPL guides the calculation. You decide your customer price and run your business.

01

Build the job cost

Hose length × rate, fittings, ferrules, direct labour, consumables and expected wastage.

02

Plan the selling price

Review the required gross margin, customer type, competition, urgency and credit terms.

03

Check the business result

Deduct operating expenses, financing and other relevant costs; review actual collections.

MARKUP IS NOT THE SAME AS GROSS MARGIN

Illustration: direct job cost ₹1,000

30% markup on cost

Price: ₹1,300

Gross margin: 23.08%

30% gross margin on sales

Price: ₹1,428.57

Price = cost ÷ (1 - 0.30)

Example only; prices exclude GST. Gross profit is before operating expenses, interest, taxes and other business costs. This is not an earnings forecast or a promised margin.

GUIDANCE CONTINUES AS YOU BUILD EXPERIENCE

Review customer mix, costs, stock movement and collections with RHPL within the agreed support scope. Any software access or digital tools are specified separately in the offer.

05 / CLEAR COMMERCIAL STEPS

Set up with a defined scope.

Agree the equipment, stock, training and sale terms before committing.

₹25 LAKH
+ applicable GST

RHPL SETUP SUPPLY
Equipment + stock + training and agreed guidance

50% ADVANCE

₹12.50 lakh + GST

After agreeing the final supply scope and sale terms, to confirm the order.

50% BALANCE

₹12.50 lakh + GST

Payable before training begins. Equipment readiness and dates are coordinated with RHPL.

PLANNED READINESS: 4-6 WEEKS

From approved selection, agreed sale terms and cleared advance. Exact supply and training dates are confirmed for your order.

PLAN YOUR LOCAL COSTS SEPARATELY

Allow an indicative ₹5 lakh for premises/local setup arrangements, subject to your location and scope. This is not a property-purchase or construction quotation. GST, working capital, staffing and other costs require separate provision; ₹30 lakh is not an all-inclusive project cap.

Freight, installation, travel/stay, warranty, service and support terms are specified in the final offer. Business performance and investment recovery depend on your actual operations.

LET'S DISCUSS YOUR SETUP.

Share your city, current work, budget, premises and operator plan.

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